Chapter	Section	Subject	Change Point
Study Guide 1			
Chapter 2	1 CSR	1 What is CSR	Update with the latest CSR
Social Responsibilities of Procurement		2-2 CSR Affects the Company Evaluation	Update with the latest CSR
		2-4 CSR and Procurement	Update with the latest CSR
		3 Environment and Procurement	Update with the latest CSR
		7 Human Rights and Procurement	Update with the latest CSR
	2 Environment-Friendly	2 Laws and Regulations Related to Environment	update with changes in the laws and regulations
	Procurement Activities	[1] WEEE Directive	Update of Knowledge or information
		Notice: Part of 3 WEEE Directive, RoHS Directive, and REACH Regulations	
		[2] RoHS Directive	Update of Knowledge or information
		Notice: Part of 3 WEEE Directive, RoHS Directive, and REACH Regulations	
		[3] REACH Regulations	Update of Knowledge or information
		Notice: Part of 3 WEEE Directive, RoHS Directive, and REACH Regulations	
		Chart 2-2 Substances not contained according to RoHS Directive	update with changes in the laws and regulations
	4 Procurement-Related	Figure 2-8 Operational Regulations	Update of Knowledge or information
	Rules		
Chapter 3	1 Sourcing for	4-5 Cost Quotation Technique	Update of Knowledge or information
	Development	Notice: Part of 4 Intelligence and Tools for Sourcing for Development	
	5 Procurement	3 Issues in Supplier Selection	Update of Knowledge or information
	Management Including		
	6 Procurement	1-2 Nikkei Business Index	Update of Knowledge or information
	Environment Analysis	Notice: Part of 1 Grasping of the Economic Trend	
		Figure 3-35 Diffusion Index (DI) by the Cabinet Office	Update of Knowledge or information
		1-3 Tankan (The Bank of Japan Quarterly Economic Survey)	Update of Knowledge or information
		Notice: Part of 1 Grasping of the Economic Trend	
		1-4 Terms of Trade Index	Update of Knowledge or information
		Notice: Part of 1 Grasping of the Economic Trend	
Chapter 4	3 Spend Analysis	Figure 4-22 Example of International Standard Codes	Update of Knowledge or information
Procurement Execution	7 Procurement	(5) Price negotiation for commercial goods	Addition of New Knowledge or information
	Negotiation	Notice: A New Description in Part of 1-1 Collaborative Creation by Partnership	
	8 A Written Contract	[8] Warranty against defects and [15] Remaining obligations	Addition of New Knowledge or information
		Notice: Part of 2-1 Master Agreement	
		2-4 Quality Assurance Agreement (No Inspection System and Guaranteed Delivery)	Update of Knowledge or information